



## **Qualitation New Client Consultant Job Specification**

Do you have energy, enthusiasm, a want to build a fantastic career and a love for winning new business?

Have you got bags of charisma that always win people round in an argument? Do you always manage to get yourself out of trouble using your charm alone?

Are you a great listener that has a passion for solving problems and helping people?

If you've got the gift of the gab and could sell ice to the Eskimos, then a career in sales is calling you, so better pick up the phone...

**If so, then you MIGHT be the person we are looking for to join our team**

**If not, then please move onto the next Job Advert!**

**Qualitation** are currently looking for a dynamic and dedicated individual to join our sales team.

Qualitation exists to help UK manufacturing businesses to improve their quality standards, processes, productivity and efficiency, so they can secure greater sustainable growth and resilience and in doing so, enhance their value and contribution to the UK economy.

We are obsessive about helping our customers grow and providing the best levels of support to our enable them to achieve their business objectives.

As one of our team, you'll provide our prospects and customers with outstanding service by guiding them through what systems and certifications they need. You will also be a sounding board for customer ideas and different ways of working.

It'll be down to you to answer prospect questions and queries as well as helping us build a strong relationship with all of our customers on an on-going basis.

The role is remotely based and if you can show us that you're hungry to work with us then you will join a small but great team of people who work hard but who also have fun!

So, if your keen to work in a market space which has a real impact and to work for a company that is growing daily then what are you waiting for!

*If you would like to apply for this role then please send a maximum 200 word letter along with your CV and the answer to the following question to [jobs@qualitation.co.uk](mailto:jobs@qualitation.co.uk). Please ensure your answer is no more than 50 words long!*

*The question is 'I should be your new client consultant because.....'*

*We look forward to hearing from you and hopefully working with you in the future!*